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BC Law Hosts ABA Negotiation Competition Dec. 1-2

[2012 NEWS ARCHIVE](#)**11/15/12**

Newton, MA--Boston College Law School will host the ABA Law Student Division Region I Negotiation Competition on December 1-2, 2012. Competitors will be representing law schools from surrounding states, as well as California, Canada and Utah.

"The Negotiation Competition promotes greater interest among law students in legal negotiation and provides a means for them to practice and improve their negotiating skills," said BC Law Director of Advocacy Programs Rosemary Daly. "It's a unique opportunity for them to develop the practical skills they need to become proficient attorneys."

The competition simulates legal negotiations in which law students, acting as lawyers and operating in teams of two, negotiate opposing interests in a series of legal problems. The simulations consist of both a common set of facts known by all participants and confidential information known only to the participants representing a particular side. All of the simulations deal with the same general topic, but the negotiation situation varies with each round and level of the competition.

Law School alumni will serve as judges, and will grade participants based upon their legal analysis, poise, creativity, communication, and negotiation skills. The teams receiving the highest scores on Saturday, December 1, will advance to the final round on Sunday, December 2. The winning team will advance to the national competition, to be held in Dallas February 8-9, 2013.